



SameSystem realises 15% growth in revenue year-to-date and sees positive EBITDA, a very significant improvement versus the last two years.

Company Announcement No. 22-2023

Copenhagen, 26 Sep 2023

Financial report for the period 1 April 2023 - 30 June 2023

Revenue in Q3 FY2022/23 was DKK 12.2m, equal to 9.9% growth compared to Q3 FY2021/22. Revenue YTD FY2022/23 was DKK 35.9m, an increase of 14.8% compared to YTD FY2021/22. EBITDA was DKK 1.1m, and EBIT was DKK -0.6m compared to DKK -7.0m and DKK -9.2m in Q3 FY2021/22, respectively.

CEO Carsten Fensholt's statement

"We are especially pleased about the first positive EBITDA after ten quarters with losses, which shows the company's strength with a new board, new management, dedicated employees, and a new focused strategy. Overall, results were generally in line with our plans and a very significant improvement compared to the last two years."

Highlights Q3 FY2022/23

- Revenue amounted to DKK 12.2m in Q3 FY2022/23 compared to DKK 11.1m in Q3 FY2021/22
- EBITDA amounted to DKK 1.1m in Q3 FY2022/23 compared to DKK -7.0m in Q3 FY2021/22
- SameSystem had 1,117 customers on 30 June 2023 compared to 1,096 on 30 June 2022.
- SameSystem had 65 employees on 30 June 2023 compared to 104 on 30 June 2022.

Outlook

The board of directors have added guidance for FY2023/24; please find the guidance for FY2022/23 and FY2023/24 below.

FY2022/23 guidance:

Year-on-year revenue growth:	+10-15%, corresponding to DKK 47.3m to 49.4m
EBITDA:	DKK -3.0m to 0m

FY2023/24 guidance:

Year-on-year revenue growth:	+12-15%
EBITDA:	DKK 6.0m to 9.0m

Attachment

Q3 FY2022/23 Financial Report SameSystem

SameSystem A/S

Carsten Fensholt

Mobile: (+45) 30 44 93 96

CEO

SameSystem A/S, Rentemestervej 2A, 2400 København NV

Denmark

Certified Adviser

EY

Phone: (+45) 73 23 30 00

Sasja Dalgaard

EY, Dirch Passers Allé 36, 2000 Frederiksberg

Denmark

About SameSystem A/S

SameSystem is an international Software-as-a-Service (SaaS) company with a local presence in six countries.

SameSystem offers a scalable, regulatory-compliant, and data-driven workforce management (WFM) solution tailored to retail and foodservice. The solution enables retailers and foodservice businesses to maximise performance levels and competencies in their organisations by freeing up time for employees, reducing administration significantly and helping stores and restaurants plan perfectly.

For more information about SameSystem, please visit <https://www.samesystem.com/>.